



## CERTIFICATION TRAINING SERIES-

The MOST POPULAR AND PROFITABLE ANCILLARY SERVICES - To Grow your Business .

## Certification Training Series



March 4-5, 2020 Durham, NC

*Absolutely the Best Prices and NCLHIA Members Save Even More!*

March 4-5, 2020 Durham, NC  
THE CERTIFICATION SERIES  
When - Where - What

### THE COURSES

The most popular and profitable ancillary services

### CERTIFICATIONS

Become Certified and raise your level of professionalism

### THE INSTRUCTORS

Meet the Instructors

LOCATION, DATES & TIMES  
Where to stay and how to plan

### REGISTER NOW

Come early and take advantage of these great training opportunities

*-Great Prices and Savings-*

# The Certification Training Series

Pre-Conference Events  
March 4 & 5, 2020  
Double Tree Inn  
4810 Page Creek Road  
Durham, NC



CLICK PICTURE for HOTEL INFO

\$99 + Tax Until 2/14

## NCLHIA FIRST IN EDUCATION

NCLHIA sponsors the first and only home inspection education conference in the Carolina's

SEE THE VIDEO

## The Certification Training Series at the 2020 INSPECTORS CONFERENCE



The *Certification Training Series* is being held on *March 4 & 5* just prior to the popular 2020 Inspection Convention at the Raleigh/Durham Double Tree Inn.

These certification courses are designed to maximize the benefit of attending the 2020 Inspectors conference by placing all of our training events in one location and time at great rates!

Come early and learn about the *most popular and profitable ancillary services* in the home inspection industry. Earn certifications in your selected area that will boost your professionalism and take your business to another level

- National Radon Certification & Re-certification - National Radon Safety Board Certification (NRSB)



- Swimming Pool - Association of Pool and Spa Professionals Certification (APSP)
- Sewer Scan Certification

The choices are here now and available to take advantage of at great prices!

## THE CERTIFICATION COURSES

### ANCILLARY SERVICE TO BOOST YOUR BUSINESS \$\$\$\$\$\$

We're bring the experts to you. So take advantage of this opportunity to boost your business and you will make more money!

**We are offering three of the most popular and profitable ancillary services you can add to increase your average inspection fee**

Don't miss out, up-sell your inspections with these ancillary services. Don't give away potential business and lose revenue. Take advantage of our pre-conference certifications you won't be sorry. We guarantee it!

## Advanced Swimming Pool Inspection & Certification

Jon Bolton - Inspector  
University

March 5, 2020  
9AM - 4PM

\$99 Members \$149 Non-Member

**pool Party** (inspection) (training class)

Join us Thursday March 5, 2020  
**ADVANCED POOL INSPECTIONS**  
9:00 a.m. - 5:00 p.m.  
Double Tree by Hilton  
4810 Page Creek Lane  
Durham, NC 27703

**CERTIFIED ADVANCED POOL INSPECTOR WITH EXAM**

- No other course comes close to comparing
- APSP Accredited
- Discover how to be "The Expert" in your area
- Blow your "competition" away!
- Exam written by Master Course Developer
- Secret inspection techniques
- Bonding & Barriers
- Must-know safety issues
- Skimmers, heaters, chlorinators & pumps
- Solid SOP inspection process
- Problem diagnosis and leak detection

For registration go to [www.https://nclha.com/events](https://nclha.com/events) or call 704-622-2607.

**APSP UNIVERSITY** ACCREDITED

Learn how to develop an SOP that so you can ensure your clients a consistent and professional inspection every time while limiting your risk and liabilities. Experience inspection techniques that elevate you above your competition.

Differentiate yourself and create multiple streams of income

### Advanced Pool Topics covered:

- Pool Construction Process
- Finish Types
- Secret Inspection Techniques
- Pool Bonding
- Barrier Requirements
- Screen Cages
- Drain Types and Safety Issues
- Skimmer Inspections

- Pumps, Single and Variable Speed
- System Function/Operation and a Solid SOP Inspection Process
- Filters and Heaters
- Problem Diagnosis and Advanced Leak Detection

Register on line or Contact Robert Wilson 704-622-2607  
rhwilson@carolina.rr.com

[REGISTER FOR POOL CERTIFICATION HERE](#)



## National Radon Testing Certification & Re-Certification

Radon Testing Corporation of America (RTCA)

March 4-5, 2020  
8AM-5PM

\$299 Members \$399 Non-Members

This EPA Model course offered and taught by **RTCA®** will cover the following topics:

- ***Radiation Physics;***
- ***Radon Sources and Behavior;***
- ***Health Risks; Measurement Protocols;***
- ***Interpretation of Results;***
- ***Methods, Techniques and Devices;***
- ***Radon Safety; and Mitigation.***

This 2-day class prepares you to take the National Radon Safety Board exam for Radon Certification/Re-Certification. The exam can be taken at the end of the class for an additional fee of \$125 payable to the instructor at the time of the exam or taken on line at a later date.

There will also be demonstrations of a variety of radon measurement devices.

This course is approved by **NRSB, NRPP, ASHI, NAHI, FABI and most State Radon Certification Programs.**

Register on line or Contact Robert Wilson 704-622-2607  
rhwilson@carolina.rr.com

## Certification in Underground Piping Inspections

### SEWER SCAN TRAINING COURSE

Peter Hopkins  
VP United Infrared

MARCH 5, 2020 5-9PM

Members Save \$100 off registration fee

In-person training targeted to help home inspectors complement and grow their business with sewer line inspections.

Sewer Scans are an excellent way for you to add new revenue to your business.

Training will focus on equipment selection, proper set-up, how to survey, sample findings, pitfalls, reporting and marketing the service.

#### What's Covered

- Anatomy of the sewer system
- Sewer camera and related equipment
- Protocol and procedures
- Case studies
- Report Writing
- Marketing
- Closing & Exam.

Register on line or contact Maureen at  
[maureen@unitedinfrared.com](mailto:maureen@unitedinfrared.com) 888-722-6447

REGISTER FOR SEWER SCAN HERE



## Meet the Experts

We have assembled a great slate of expert speakers for *The Certification Training Series*

Our speakers come from across the country and are subject matter experts in their field of study



Absolutely the best technical and business speakers all in one location and for your benefit.

### *3 Speakers 3 Presentation and 3 Certifications*

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**Jon Bolton**  
**Inspection University**  
**Owner Inspector**

Jon holds a BS in Building Construction from the University of Florida. He has been performing home inspections since 1998. He has authored many home inspection related articles for local and national publications. He is the author of the book *Tactical Real Estate Negotiator* and Co-author of *The Savvy Agent*. He has been featured on several radio programs, in the *New York Times*, *Orlando Magazine*, *Inspekt Magazine* and *CFRI, IRC and FBI newsletters*. He was an instructor at Home Inspection Academy from 2011-2017.

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**Peter Hopkins**  
**United Infrared**  
**Vice President**

Home Inspector and Level 3 thermographer, Peter has performed thousands of home inspections and infrared surveys. He is the co-founder and vice president of United Infrared and provides training and business coaching to companies across the nation.



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**Nancy Bredhoff**  
**Radon Testing Corporation of America**  
**President**

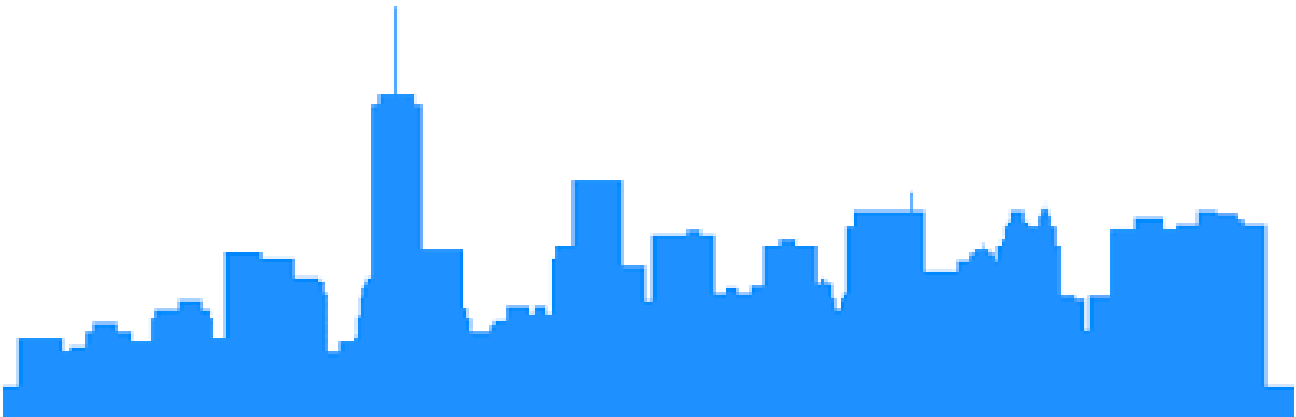
Nancy wrote the original business plan for RTCA®. She has participated in the research and development of new products for the radon industry, developed and maintains a nationwide network of qualified radon testing professionals, and oversees all financial and administrative functions of the corporation. Nancy served on the



Board of AARST - American Association of Radon Scientists & technologists for 12 years and was Treasurer for 4 years. Nancy also served as the President of the National Radon Safety Board (NRSB) from 1998 to 2012 and again in 2015 to present. She is a board member and currently serves as secretary to the NRSB.

*THE 2020 INSPECTORS CONFERENCE 2020*  
*March 6-7, 2020*  
*Durham, NC*

Conference Schedule



**NCLHIA**

Contact Robert Wilson

704-622-2607

[rhwilson@carolina.rr.com](mailto:rhwilson@carolina.rr.com)